

## Business Consulting Services

Charlesmore Partners helps small and mid-sized businesses convert strategic intent into sustainable, high performance results. Over the years we have helped many companies significantly grow revenue, improve profitability and build value.

Our strong competencies in strategy development, business performance improvement and organizational development provides a core expertise to substantively improve capabilities, business process, competitiveness and results.

**Our work has helped client companies double revenue, increase sales per employee 212%, reduce overhead cost 58% and improve cycle time 73%**



### How We Work

We consider strategic, operational and organizational factors, think across different time and priority horizons and assure an integrative view across functions.

We bring to bear current expertise and knowledge of other industries and best practices; we provide an assessment of readiness to change and what will be needed.

We transfer skills and build the capability to make change happen; we help executive teams make difficult decisions and tradeoffs; we earn trust, but stay independent.

### We Deliver Results, Not Reports

**Contact Us Today**

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Charlesmore's principals are all seasoned business leaders who have extensive track-records of building successful organizations in a variety of industries and circumstances.

Our work includes:

#### Strategy Development

Helping develop a competitively differentiating and actionable strategy that builds value and yields long-term performance.

#### Business Performance Improvement

Devising and implementing high performance practices that streamline operations, improve productivity, reduce cost and realize potential.

#### Change Management

Adapting the business to meet new competitive and customer challenges while building for the next generation of growth.

#### Organization Development

Building organizational practices that improve workforce capability, increase productivity, engender commitment and improve results.

#### Leadership Development and Succession Planning

Developing core leadership skills and helping future-proof the business.



We also act as advisors to CEOs and executive teams to solve core problems, contemplate strategic alternatives and/or raise capital.